

15 Questions to ask an Estate Agent before SELLING your property

1. How have you arrived at the value of my property ?
2. What comparable properties have you used and why ?
3. What do you think it will actually sell for ?
4. How much would you personally pay for my property ?
5. How many people do you have on your database that are looking for a property like mine ?
6. How many of those do you think you can get to come round straight away ?
7. What internet coverage will my property get ?
8. Where else will you advertise my property (and how often) ?
9. Will all viewings be accompanied by you or your staff ?
10. When will I receive feedback on my viewings ?
11. What do I need to do to make my property more saleable ?
12. If I have not sold, after how long will we review the selling price ?
13. What is the standard length of your sale contract ?
14. Can I add in a break clause if I do not feel you are performing well after half this time ?
15. What is the fee you are going to charge me for selling my property ?