

Welcome

Mortgage Solutions Limited

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12 Good Reasons to Seek Mortgage Advice (and not rely on Comparison Websites)

1. Does the table show all of the products on the market or just a selection? Some tables will only show 'best buys', while others will be more comprehensive. Some may only include products that the website can make money from in some way, for example if you click through to the provider
2. Does the table show you the information you need to make your decision ?
3. Does it include the details that are important to you or do you need to get more information?
4. Is the information personalised for your needs? It may be an illustration rather than an individual quote.
5. If it is a quote, is it guaranteed by the price comparison website?
6. How up to date is the information? However current it is, it's always a good idea to check the details before you buy.
7. Some websites will sort the products based on one of the product features or, in the case of insurance, usually on the premium. The product that comes top in such rankings is not necessarily the best product for you.
8. Commercial websites will be looking to make money, and this may affect how the information you see is presented. For example companies may be able to pay to list their products higher up the tables, or to have their products shown differently.
9. Also, some websites make money if you click through to a company's website or apply for their product directly from the table, so they may place these companies' products higher up the table or highlight them in some way
10. Think about how independent and impartial the organisation providing the table is, and how well they understand the product you're looking at.
11. Make sure you understand where the website gets its data from. Do they collect it themselves or do they get it from somewhere else? This will help you understand who is ultimately providing the information and how accurate it's likely to be.
12. Can you actually get the products shown on the table? The products shown are normally based on limited personal information that you have entered. This does not mean that you are guaranteed to be accepted for a particular product that appears in a table, so you'll have to check the terms and conditions of each product.

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Registered Office : 10 Bridge Street, Christchurch, Dorset BH23 1EF
Registered in England No 6415616

Or would you prefer a service like this ?

1. Home visits and/ or out of office hours meetings to discuss your circumstances
2. Advice tailored to your own personal situation
3. The most suitable deals are researched on your behalf from the whole of the market
4. A recommendation is made as to the best option taking into account the factors that that are important to you
5. The options are explained to you in plain English so that you understand the pro's and cons of your chosen course of action
6. The reasons for the recommendation are put in writing to you
7. Help with completing your mortgage application and gathering the relevant documents together
8. The progress of your application is tracked and chased for you with regular updates provided to you
9. Mortgage Review Service provided so that you can be sure your mortgage remains competitive until it is paid off
10. Monthly newsletter sent to keep you up to date with the latest market developments

If you would like a service as described above then please call David Warboys of

Welcome Mortgage Solutions Ltd

0844 736 1920

Or

07734 961 248

Your home may be repossessed if you do not keep up repayments on your mortgage

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